

BERLIN MAYOR AND COUNCIL Meeting Agenda

Berlin Town Hall 10 William Street Monday, March 11, 2019

6:30 PM EXECUTIVE SESSION – Conference Room

- a. Pursuant to Section §3-305(b)(1) To discuss the appointment, employment, assignment, promotion, discipline, demotion, compensation, removal, resignation, or performance evaluation of appointees, employees, or officials over whom this public body has jurisdiction; or any other personnel matter that affects one or more specific individuals;
- b. Pursuant to Section §3-305(b)(3) To consider the acquisition of real property for a public purpose and matters directly related thereto

7:00 PM REGULAR SESSION – Council Chambers

- 1. Approval of the Minutes for:
 - a. Executive Session of 02/25/19
 - b. Statement of Closure for Executive Session of 02/25/19
 - c. Regular Session of 02/25/19
- 2. Worcester Youth and Family Youth Program Grant Application for a rain garden, signs, and solar trash compactors in Henry Park Tiffany Scott, Worcester Youth and Family
- 3. Presentation: Water and Sewer Rate Study Rob Duma, P.E., Davis Bowen and Friedel, Inc.
- 4. Motions to Approve:
 - a. Motion 2019-06: Motion awarding a contract to Coastal Site Works, LLC for the demolition of seven small buildings and the digester at Berlin Falls Park in an amount not to exceed \$124,000 Town Administrator Laura Allen
 - Motion 2019-07: Motion approving the FY 20 Program Open Space Annual
 Development Program as presented Administrative Services Director Mary Bohlen
- 5. Departmental Reports:
 - a. Finance Director Natalie Saleh
 - b. Administrative Services Director Mary Bohlen
 - c. Water Resources/Public Works Jane Kreiter
 - d. Electric Tim Lawrence
 - e. Chief Arnold Downing
 - f. Planning Dave Engelhart
 - g. Economic and Community Development Ivy Wells

- h. Managing Director Jeff Fleetwood
- 6. Town Administrator's Report
- 7. Comments from the Mayor
- 8. Comments from the Council
- 9. Comments from the Public
- 10. Comments from the Press
- 11. Adjournment

Anyone having questions about the meetings mentioned above or needing special accommodations should contact Laura Allen, Town Administrator at (410) 641-4144. Written materials in alternate formats for persons with disabilities are made available upon request.

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BERLIN MAYOR AND COUNCIL Meeting Minutes

Monday, February 25, 2019

7:00 PM

REGULAR SESSION – Berlin Town Hall Council Chambers

Present: Mayor Gee Williams, Vice-President Elroy Brittingham, Councilmembers Zackery Tyndall,

Dean Burrell, and Troy Purnell.

Absent: Councilmember Thom Gulyas.

Staff Present: Managing Director Jeff Fleetwood, Administrative Services Director Mary Bohlen, Water Resources/Public Works Director Jane Kreiter, Police Chief Arnold Downing, Electric Utility Director Tim Lawrence, Planning Director Dave Engelhart, Economic and Community Development Director Ivy Wells, Town Attorney David Gaskill, and Town Clerk Kelsey Jensen.

Following the Lord's Prayer and Pledge of Allegiance, Mayor Williams called the meeting to order at approximately 7:05 PM.

1. Approval of the Minutes for:

a. Executive Session of 02/11/19:

On the motion of Councilmember Tyndall, the Executive Session minutes of February 11, 2019

were approved by the following vote:

Name	Counted toward Quorum				
	Aye	No	Abstain	Recused	Absent
Elroy Brittingham, VP	Х				
Dean Burrell	Х				
Troy Purnell	Х				
Thom Gulyas					Χ
Zackery Tyndall	Х				
Voting Tally	4				1

b. Statement of Closure for Executive Session of 02/11/19: Mayor Williams read the Statement of Closure.

c. Regular Session of 02/11/19:

On the motion of Vice-President Brittingham, the Regular Session Minutes of February 11, 2019

were approved by the following vote:

Name	Counted toward Quorum				
	Aye	No	Abstain	Recused	Absent
Elroy Brittingham, VP	Χ				
Dean Burrell	Х				
Troy Purnell	Χ				
Thom Gulyas					Χ
Zackery Tyndall	Χ				
Voting Tally	4				1

d. Budget Work Session of 02/21/19:

On the motion of Councilmember Purnell, the Budget Work Session Minutes of February 21, 2019 were approved by the following vote:

Name	Coun	Counted toward Quorum			
	Aye	No	Abstain	Recused	Absent
Elroy Brittingham, VP	Х				
Dean Burrell	Х				
Troy Purnell	Х				
Thom Gulyas					Χ
Zackery Tyndall	Х				
Voting Tally	4				1

2. Atlantic General Hospital Presentation

President Michael Franklin gave a presentation on AGH updates. Mayor Williams, Vice-President Brittingham, and Councilmember Burrell all expressed their excitement in how far the hospital has come and how involved in the community they are.

3. Departmental Reports:

a. Administrative Services Director – Mary Bohlen

Ms. Bohlen reported that the Parks Commission is gearing up for spring events and clean-up day.

b. Water Resources/Public Works Director - Jane Kreiter

Ms. Kreiter congratulated Superintendent/Project Manager of Wastewater and Public Works on being named Delaware Fireman of the Year – Sussex County. The Mayor and Council asked Ms. Kreiter to pass along their congratulations.

Managing Director Jeff Fleetwood advised the Mayor and Council that Ms. Kreiter will be retiring on June 1, 2019. Ms. Kreiter said on Saturday she will have 30 years of service. The Mayor and Council congratulated her on her retirement.

c. Electric Utility Director – Tim Lawrence

Mr. Lawrence reported that they had their required stack testing and will be back out to test engine one, they worked with Delmarva Power to remove an H structure on Graham, they preformed a home energy audit, they will move forward with extending the overhead service on 818, they installed a new underground service, and they are reading meters this week. Councilmember Tyndall asked why they lost power on Middle Street yesterday; Mr. Lawrence said a squirrel made contact with a transformer.

d. Police Chief - Arnold Downing

Chief Downing reported that the Berlin Police Department had its one-year anniversary today at the new facility.

e. Economic and Community Development Director – Ivy Wells

Ms. Wells reported that event planning is underway, including Christmas events, she gave testimony in Annapolis for grant funding, she updated the Council on the bike Maryland meeting, and reported that it has been five years since Berlin was named Americas Coolest Small Town.

4. Town Administrator's Report – Jeffrey Fleetwood on behalf of Laura Allen – none.

5. Comments from the Mayor:

Mayor Williams reported that the Berlin Community Improvement Association (BCIA) and the Town met last week and discussed the future of the Multipurpose Building. The BCIA has agreed to transfer the property and two buildings to the Town at no cost to the Town for the best interest of the community. BCIA and Head Start will continue to exist. The Mayor then discussed the process of taking over the property and said when the time comes they will be looking for community involvement.

6. Comments from the Council:

Councilmember Burrell thanked the Town Staff for the flowers that were sent to his recovery wife.

- 7. Comments from the Audience none.
- 8. Comments from the Press none.
- 9. Adjournment:

On the motion of Councilmember Burrell, the Mayor and Council meeting was adjourned at approximately 7:50 PM.

Name	Coun	Counted toward Quorum			
	Aye	No	Abstain	Recused	Absent
Elroy Brittingham, VP	X				
Dean Burrell	X				
Troy Purnell	X				
Thom Gulyas					Χ
Zackery Tyndall	X				
Voting Tally	4				1

Respectfully Submitted,

Kelsey Jensen Town Clerk

Presentations:

Worcester Youth and Family Youth Program Grant Application for a rain garden, signs, and solar trash compactors in Henry Park

Tiffany Scott, Worcester Youth and Family



TOWN OF BERLIN WATER & WASTEWATER USER RATE STUDY

DBF #0050A111.A01





Prepared by:

DAVIS, BOWEN & FRIEDEL

601 E. Main Street, Suite 100 Salisbury, MD 21804 (410) 543-9091

February 2019

TOWN OF BERLIN

WATER & WASTEWATER USER RATE STUDY

DBF #050A111.A01

- 1. INTRODUCTION
- 2. BACKGROUND
- CUSTOMER CLASSIFICATIONS/TYPE
- 4. NUMBER OF SPECIAL CONNECTIONS
- COMPARISON OF SPECIAL CONNECTION CHARGES WITH OTHER UTILITY PROVIDERS
- 6. REVENUE AND EXPENSE TRENDS
- RATE COMPARISON WITH OTHER UTILITY PROVIDERS
- 8. ALTERNATIVE RATE DESIGN METHODS
- DEBT OBLIGATIONS
- 10. CAPITAL IMPROVEMENTS
- 11. INFLATION AND USER RATES
- 12. SPECIAL WATER & SEWER USAGE
- 13. CONCLUSIONS
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- Table 2: Special Connection Charge Comparison
- Table 3: Revenues & Expenses: Water and Sewer Accounts
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- Chart 2: Water Revenues & Expenses
- Chart 3: Current Water & Sewer Rates
- Chart 4: Uniform Rate Design
- Chart 5: Decreasing Block Rate Design
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- Chart 7: Seasonal Rate Design
- Chart 8: Proposed Water & Sewer Rates
- Chart 9: Proposed Water & Sewer Rates Year 1
- Chart 10: Proposed Water & Sewer Rates Year 3
- Chart 11: Proposed Water & Sewer Rates Year 5

APPENDIX A – Inflation Rate Data Sources

APPENDIX B - Current Town User Rates

1. INTRODUCTION

This study intends to provide background, recommendations, and conclusions for the Town of Berlin's water and wastewater systems regarding user rates and special connection charges. The study will review operating revenues and expenses trends, compare rates to other utility providers, compare special connection charges with other utility providers, review rate design methods, and make recommendations for rates and charges.

2. BACKGROUND

The Town of Berlin operates a wastewater collection and treatment system for the Town's customers. The collection system consists of gravity sewer mains ranging from 4" to 15" and forcemains ranging from 1.25" to 10". The Town operates approximately 14 pumping stations of varying age, condition, and flow. The Town treats wastewater at the treatment plant on Bottle Branch Road and discharges wastewater via spray irrigation.

The Town of Berlin's water system collects groundwater as it's source water through three (3) well sites. Water is pumped into the Town's two elevated storage tanks and distributed through water mains of 4" to 12" in diameter.

3. CUSTOMER CLASSIFICATIONS/TYPE

The Town serves a mix of residential and commercial customers in their water and sewer systems. The majority of users are residential; making up approximately 85% of all customers. While commercial user represents approximately 15% of the customer base.

Except for a clause in the adopted resolution regarding non-residential metered water customers exceeding EDU allocations and out-of-town customers; all customers are charged the same rate. Variable rates based on classification are a common tool for developing rates. In the publication *Developing Rates for Small Systems* by the American Water Works Association, they recommend using variable rates if the cost of delivering water to each customer classification varies. Although it is difficult to calculate, the cost to each customer classification should be the basis for variable rates. Small-scale businesses and residential customers may have the same cost of service whereas a large institution or school may vary in cost.

Keeping the current same rate charge for all customer classifications is recommend, however, variable customer classification charges can be considered in the future.

4. NUMBER OF SPECIAL CONNECTIONS

For water and sewer, the Town collects a special connection charge for new connections to the systems. Using data from the *Wastewater Rates and Fees* presentation prepared by URS in 2009, connections for the years 1999 through 2008 are available. For the year 2009 through 2017, connections were estimated based on special connection charge revenues. This data is provided in the table below.

Table 1: Annual Connections

	Table 117 tilliaal collice			
Year	Connections			
1999	19			
2000	32			
2001	32			
2002	40			
2003	55			
2004	81			
2005	108			
2006	100			
2007	47			
2008	31			
2009	17			
2010	3			
2011	35			
2012	3			
2013	19			
2014	57			
2015	60			
2016	34			
2017	134			

Reviewing the data from the table shows that the Town averaged 47.7 connections per year. Removing the peak years of 2005 and 2006 brings the average connections to 41.1. The previous rate study presentation shows an average of 42 with this methodology. For planning purposes, a range of 30 to 40 connections should be used.

5. COMPARISON OF SPECIAL CONNECTION CHARGES WITH OTHER UTILITY PROVIDERS

Special connection charges for other water and sewer providers were collected and tabulated. See the table below for the special connection charge comparison.

Table 2: Special Connection Charge Comparison

Utility Provider	Water	Sewer	Total Cost
City of Harrington, DE	\$1,170.00	\$2,520.00	\$3,690.00
Town of Federalsburg	\$2,500.00	\$2,500.00	\$5,000.00
Cambridge MUC	*See total	*See total	\$5,640.00
Somerset County Sanitary District	\$1,000.00	\$5,000.00	\$6,000.00
Town of Bridgeville, DE	\$500.00	\$6,000.00	\$6,500.00
Easton Utilities Commission	\$2,350.00	\$4,700.00	\$7,050.00
City of Pocomoke	\$4,500.00	\$4,500.00	\$9,000.00
Town of Denton	\$4,000.00	\$5,000.00	\$9,000.00
Town of Snow Hill	\$3,500.00	\$7,000.00	\$10,500.00
Mystic Harbour	\$3,000.00	\$7,700.00	\$10,700.00
City of Salisbury	\$5,363.00	\$5,340.00	\$10,703.00
Town of Delmar	\$4,000.00	\$7,000.00	\$11,000.00
Town of Trappe	\$6,610.00	\$6,610.00	\$13,220.00
Town of Centreville	\$5,097.00	\$8,677.00	\$13,774.00
Ocean Pines	\$3,000.00	\$11,573.00	\$14,573.00
City of Fruitland	\$8,700.00	\$7,800.00	\$16,500.00
Town of Berlin	\$4,425.00	\$12,261.00	\$16,686.00

Costs for water and sewer were calculated by researching rates for each utility provider and summing various fees including: impact fees, tap installation fees, transmission fees, capacity unit fees, and special connection fees.

Many municipalities use the special connection charge for future capital improvements. The Town of Berlin's special connection charge is based on the debt service repayments for the wastewater treatment plant (sewer portion) and debt service repayments and capital expenditures for the water system. Berlin's special connection charges are high due to the State's mandate for strict effluent requirements. The Town's spray irrigation is the largest in the state of Maryland and thus, had a large capital cost.

6. REVENUE AND EXPENSE TRENDS

Reviewing the data from the Town's audits, a revenue and expense trend was able to be derived. To provide a clearer picture, hauler fees, sales and service (tanker filling), depreciation expense, capital grants, interest income, and loss on disposal of assets has been removed from the analysis. See below for the revenue and expense trend charts.

Sewer Revenues & Expenses \$2,000,000.00 \$1,800,000.00 \$1,600,000.00 \$1,400,000.00 \$1,200,000.00 \$1,000,000.00 Total Revenues \$800,000.00 Total Expenses \$600,000.00 \$400,000.00 \$200,000.00 \$-2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 Year

Chart 1: Sewer Revenues & Expenses

Chart 2: Water Revenues & Expenses

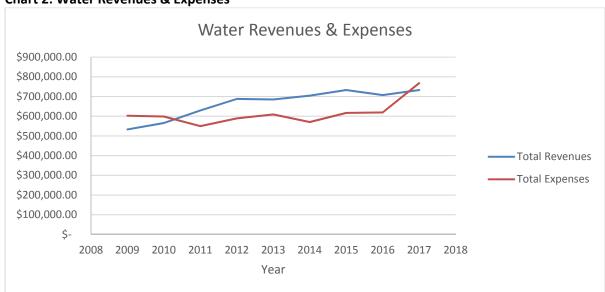


Table 3: Revenues & Expenses: Water and Sewer Accounts

Voor	Water Vear			Sewer			
Teal	Revenues	Expenses	Net Position	Revenues	Expenses	Difference	
2009	\$ 532,979.00	\$ 602,602.00	\$ (69,623.00)	\$ 1,225,533.00	\$ 1,160,244.00	\$ 65,289.00	
2010	\$ 565,600.00	\$ 598,402.00	\$ (32,802.00)	\$ 1,271,501.00	\$ 1,551,140.00	\$ (279,639.00)	
2011	\$ 629,197.00	\$ 549,707.00	\$ 79,490.00	\$ 1,330,094.00	\$ 1,164,729.00	\$ 165,365.00	
2012	\$ 687,774.00	\$ 589,152.00	\$ 98,622.00	\$ 1,359,148.00	\$ 1,343,101.00	\$ 16,047.00	
2013	\$ 684,869.00	\$ 609,138.00	\$ 75,731.00	\$ 1,450,411.00	\$ 1,487,632.00	\$ (37,221.00)	
2014	\$ 704,541.00	\$ 570,329.00	\$ 134,212.00	\$ 1,617,638.00	\$ 1,824,780.00	\$ (207,142.00)	
2015	\$ 732,849.00	\$ 616,859.00	\$ 115,990.00	\$ 1,702,818.00	\$ 1,705,261.00	\$ (2,443.00)	
2016	\$ 707,244.00	\$ 619,303.00	\$ 87,941.00	\$ 1,663,663.00	\$ 1,792,168.00	\$ (128,505.00)	
2017	\$ 732,707.00	\$ 767,937.00	\$ (35,230.00)	\$ 1,676,988.00	\$ 1,846,386.00	\$ (169,398.00)	

Analyzing the revenues and expenses in this manner shows that the water system ran a loss in three (3) of the nine (9) years and the wastewater ran a loss in six (6) out of the nine (9) years. If a 10% reserve is added to the expenses the calculations show the water system running a loss in three (3) years and the sewer system running a loss in eight (8) of the nine (9) years.

For further analysis, only the last five (5) years will be used. The last rate change went into effect in January 1, 2013. In the last five (5) years, three (3) of the sewer budgets showed a loss and one (1) of the water budgets showed a loss. A calculation was run to increase the revenues from service charges at a rate of 5%, 10%, and 15%. The tables below show the results of these calculations. If a 15% increase to rates is provided, the sewer system shows a net positive. A 10% increase to the water rates shows a net positive. See the table below for a summary.

Table 4: Revenue & Expense Positions: Sewer Account

	Sewer Account - Net Position					
Year	Current Rate	5% Increase in	10% Increase in	15% Increase in		
	Current Nate	Service Charge	Service Charge	Service Charge		
2013	\$ (37,221.00)	\$ 33,622.15	\$ 104,763.30	\$ 175,904.45		
2014	\$ (207,142.00)	\$ (127,992.30)	\$ (48,842.60)	\$ 30,307.10		
2015	\$ (2,443.00)	\$ 81,017.80	\$ 164,478.60	\$ 247,939.40		
2016	\$ (128,505.00)	\$ (46,391.25)	\$ 35,722.50	\$ 117,836.25		
2017	\$ (169,398.00)	\$ (86,803.80)	\$ (4,209.60)	\$ 78,384.60		

Summary of table: 5 out of 5 years at the current rate are operating at a loss. With a 5% increase to service charges 3 out of 5 years operates at a loss. With a 10% increase to service charges, 2 years operate at a loss. A 15% increase to service charges show a net positive for all years.

Table 5: Revenue & Expense Positions: Water Account

	Water Account - Net Position						
Year	Current Rate	5% Increase in	10% Increase in	15% Increase in			
	Current Rate	Service Charge	Service Charge	Service Charge			
2013	\$ 75,731.00	\$ 106,529.65	\$ 137,328.30	\$ 168,126.95			
2014	\$ 134,212.00	\$ 165,877.45	\$ 197,542.90	\$ 229,208.35			
2015	\$ 115,990.00	\$ 148,745.25	\$ 181,500.50	\$ 214,255.75			
2016	\$ 87,941.00	\$ 119,939.95	\$ 151,938.90	\$ 183,937.85			
2017	\$ (35,230.00)	\$ (1,483.00)	\$ 32,264.00	\$ 66,011.00			

Summary of table: 1 out of 5 years at the current rate are operating at a loss. With a 10% increase to service charges each year shows a positive position.

7. RATE COMPARISON WITH OTHER UTILITY PROVIDERS

The following tables compare the sewer rates for other municipal utility providers in the vicinity of the Town of Berlin. The table has a usage of 7,500 gallons per month or 22,500 gallons per quarter as a baseline. The rates do not include debt service, front-footage, or annual EDU assessments. As noted on Table 6, the Town of Berlin ranks in the highest one-third for annual sewer service costs for the entities in the comparison. Table 7 has a comparison for water utility rates, the Town has the lowest cost for annual water service costs for the entities compared. The Town's current water and sewer rates are provided in Appendix B.

Table 6: Sewer Utility Rate Comparison

Entity	Estimated Usage (based on billing frequency)	Sewer Rate	Frequency (#/year)	Yearly Sewer Cost
Town of Snow Hill	22,500	\$ 100.35	4	\$ 401.40
Easton Utilities Commission	7,500	\$ 33.75	12	\$ 405.00
Mystic Harbour	22,500	\$ 113.88	4	\$ 455.50
Ocean Pines	22,500	\$ 114.88	4	\$ 459.50
West Ocean City	N/A	\$ 115.50	4	\$ 462.00
Town of Delmar	22,500	\$ 123.75	4	\$ 495.00
City of Pocomoke	7,500	\$ 43.16	12	\$ 517.86
City of Harrington, DE	22,500	\$ 129.60	4	\$ 518.40
Cambridge MUC	7,500	\$ 45.68	12	\$ 548.10
Town of Centreville	22,500	\$ 144.55	4	\$ 578.20
Town of Denton	22,500	\$ 169.23	4	\$ 676.90
Town of Berlin	7,500	\$ 58.45	12	\$ 701.40
City of Fruitland	22,500	\$ 190.00	4	\$ 760.00
City of Salisbury	22,500	\$ 210.61	4	\$ 842.44
Town of Federalsburg	22,500	\$ 210.69	4	\$ 842.76
Somerset County Sanitary District	22,500	\$ 213.18	4	\$ 852.70
Town of Bridgeville, DE	7,500	\$ 80.75	12	\$ 969.00
Town of Trappe	7,500	\$ 87.81	12	\$ 1,053.72

Table 7: Water Utility Rate Comparison

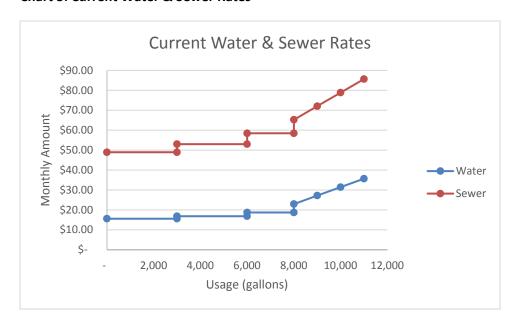
Entity	Estimated Usage (based on billing frequency)	Water Rate	Frequency (#/year)	Yearly Water Cost
Town of Berlin	7,500	\$ 18.70	12	\$ 224.40
City of Harrington, DE	7,500	\$ 24.38	12	\$ 292.50
Cambridge MUC	7,500	\$ 24.44	12	\$ 293.28
Somerset County Sanitary District	22,500	\$ 79.55	4	\$ 318.20
City of Salisbury	22,500	\$ 84.98	4	\$ 339.90
Town of Bridgeville, DE	7,500	\$ 29.83	12	\$ 357.90
Town of Delmar	22,500	\$ 90.00	4	\$ 360.00
Town of Federalsburg	22,500	\$ 92.08	4	\$ 368.30
City of Fruitland	22,500	\$ 93.50	4	\$ 374.00
Easton Utilities Commission	7,500	\$ 33.25	12	\$ 399.00
City of Pocomoke	7,500	\$ 33.83	12	\$ 405.90
Town of Denton	22,500	\$ 102.63	4	\$ 410.50
Town of Snow Hill	22,500	\$ 103.95	4	\$ 415.80
Mystic Harbour	22,500	\$ 113.88	4	\$ 455.50
Ocean Pines	22,500	\$ 114.88	4	\$ 459.50
Town of Centreville	22,500	\$ 129.65	4	\$ 518.60
Town of Trappe	7,500	\$ 44.43	12	\$ 533.16

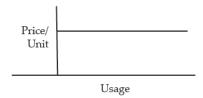
8. ALTERNATIVE RATE DESIGN METHODS

The Town currently bills rates based on an increasing block rate design method, as shown in chart 6 below. Increasing block rate design methods help to reduce water usage by incentivizing users to use less water. Other user rate design methods, as outlined in *Developing Rates for Small Systems* by the American Water Works Association, are shown below in Chart's 4 through 7. These rate design methods include: uniform, increasing block, decreasing block, and seasonal. An increasing block rate design method is most appropriate for the Town of Berlin.

As visible in Chart 3: Current Water & Sewer Rates, the increasing block rate does not have a large impact on water and sewer bills until the user consumes over 8,000 gallons in the month. This impact is especially apparent for water, where users can receive nearly 3,000 gallons of water for only a \$1.24 increase on their bill. This report recommends applying higher increases in cost for the increases in consumption between 3,000 gallons and 8,000 gallons.

Chart 3: Current Water & Sewer Rates





Price/ Unit Usage

Chart 4: Uniform Rate Design

Price/

Unit Usage **Chart 5: Decreasing Block Rate Design**

Chart 6: Increasing Block Rate Design

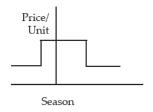


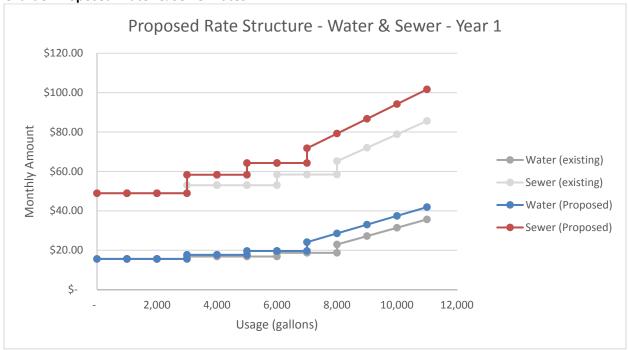
Chart 7: Seasonal Rate Design

Additionally, this report recommends that the Town change their current tiering of usage. See the table below for the existing and proposed range. The proposed tiering will clearly cover all usage scenarios.

Table 8: Existing and Proposed Rate Tiers

Existing Tiers	Proposed Tiers
Number of Gallons	Number of Gallons
0 – 2,000	0 – 2,999
3,000 – 5,000	3,000 – 4,999
6,000 – 8,000	5,000 – 6,999
> 8,000	>= 7,000

Chart 8: Proposed Water & Sewer Rates



As noted in Chart 8, the base rate for water and sewer is unchanged. The proposed tiering increases rates for customers who use higher amounts of water and therefore promotes water conservation. Rate increases will be discussed further in Section 13 – Conclusions.

9. DEBT OBLIGATIONS

The Town currently only has debt obligations on the sewer system. The debts are summarized in the following table.

Table 9: Sewer Debt Obligations

Description	FY 2016 Principal	FY 2017 Total	FY 2018 Total
	Balance	Payments	Payments
1996 RDA Bond	\$ 527,898.17	\$ 127,040.00	\$ 0.00
2007 B-6 MDHCD 20 Year Bond	\$ 768,392.88	\$ 87,970.36	\$ 0.00
2010 Brooks Bounds Real Property	\$ 455,214.64	\$ 48,540.00	\$ 48,540.00
2010 RDA Bond Wastewater Project	\$ 5,445,725.00	\$ 227,903.09	\$ 227,903.42
Wastewater Improvement Bond 2011	\$ 2,350,661.00	\$ 100,746.00	\$ 100,746.00
MDE Loan Phase II Spray Irrigation Project	\$ 2,890,924.02	\$ 182,558.39	\$ 182,558.29
2012 MDHCD 9 Year Bond	\$ 338,700.00	\$ 73,060.68	\$ 73,129.68
Bank of Ocean City Route 818 Loan	\$ 312,980.32	\$ 312,980.32	\$ 0.00
Totals	\$ 13,090,496.03	\$ 1,160,798.84	\$ 632,877.39

10. CAPITAL IMPROVEMENTS

The two tables below summarized the capital improvements for the Town over the next five (5) year planning period.

Table 10: Water System Capital Improvements

Project Description	Estimated Cost
500,000 Gallon Elevated Storage Tank	\$2,400,000
Production Well	\$300,000
Miscellaneous Watermain Upgrades	\$200,000
Total Estimated Water System Improvements	\$2,900,000

The production well and miscellaneous watermain upgrades may be funded in full, however, the elevated storage tank may be financed. Assuming a loan term of 20-years at an interest rate of 2.5% (the current Federal Discount Rate, checked August 3, 2018) the annual payment would be \$152,616 for the elevated storage tank. Without financing the annual reserve amount would be \$580,000. With financing the elevated storage tank, the annual reserve amount would be \$252,616. All calculations assume a five (5) year planning period.

Table 11: Sewer System Capital Improvements

Project Description	Estimated Cost
Route 346 West Pump Station Improvements	\$150,000
Broad Street Pump Station Improvements	\$250,000
William Street Pump Station Improvements	\$125,000
Miscellaneous Sewer Main Upgrades	\$250,000
Total Estimated Sewer System Improvements	\$775,000

The annual reserve amount for the sewer system is \$155,000. This calculation assumes a five (5) year planning period.

11. INFLATION AND USER RATES

It is necessary that the Town's revenues keep pace with inflation. If rates are not periodically reviewed, expenses can out-weigh revenues. Reviewing published inflation data is a good practice for ensuring fair

rates and increases. Over the past 10-years, the Employment Cost Index (ECI), prepared by the Bureau of Labor Statistics has averaged an annual increase of 2.00%. The Consumer Price Index for all Urban Consumers (CPI-U) has data available for 10-years. The data shows an average annual increase of 1.71%. Additionally, a tabulation of the unadjusted annual inflation rate in the U.S. was compiled and averaged for the last 10 years, yielding 2.68%. Another tracking index is the Municipal Cost Index (MCI) which is published by the American City and County magazine. This index estimates the rate of inflation for purchases by American municipalities. The MCI over the last 10 years yielded 1.97%. A summary of the inflation rates and indices is provided below and data sources are provided in Appendix A.

To keep pace with inflation including rising wages, energy costs, fuel, equipment, and contracted services, the Town could raise rates at a rate of 1.5 to 3.0% per year. The average rate increase of all the inflation data is 2.09%; therefore 2% is recommended. Raising of rates may be done on a schedule at the Town's discretion; annually, biennial, every 3 years, etc.

Table 12: Inflation Indices Summary

Inflation Data or Index	10-Year Annual Average Increase (%)
Employment Cost Index (ECI)	2.00%
Consumer Price Index for Urban Consumers (CPI-U)	1.71%
Unadjusted Annual Inflation Rate	2.68%
Municipal Cost Index (MCI)	1.97%

12. SPECIAL WATER & SEWER USAGE

The Town currently has special water usage and sewage treatment items in their user rates. The rates have a hydrant permit which allows tankers to fill-up using the Town's water. The Town's rates also have a special water usage item for swimming pool filling. Lastly, the Town accepts septage and has a rate per gallon. It is recommended that the Town reassess these costs to ensure they are incentivizing water conservation and not causing an unnecessary strain on the Town's water and sewer system and the Town's resources.

13. CONCLUSIONS

The Town needs to ensure that revenues from monthly billings exceeds expenses. The sewer system requires a minimum of a 15% to show a net positive for the last five (5) years of revenues and expenses. Additional revenues may be required to fund capital improvements or establish reserve funds. The water system needs a 10% increase to show a net positive over the last five (5) years. Inflation and rising costs should be considered for future rates.

Recommended rate increases and a schedule for implementing rate increases is shown below. Although rate increases are shown as 5% and 10% for water and sewer, respectively, there is no change proposed to the base rate. Chart 9 shows the new rates with the unchanged base rates. The Town is able to achieve the necessary revenues by raising rates for high volume users. These new rates and the re-tiering will promote water conservation.

Table 13: User Rate Increase Implementation

Utility	Year 1	Year 2	Year 3	Year 4	Year 5
Water System	5% Increase ¹	No Change	No Change	No Change	No Change
Sewer System	10% Increase ¹	No Change	7% Increase	No Change	3% Increase

¹No change to base rate proposed

Chart 9: Proposed Water & Sewer Rates - Year 1

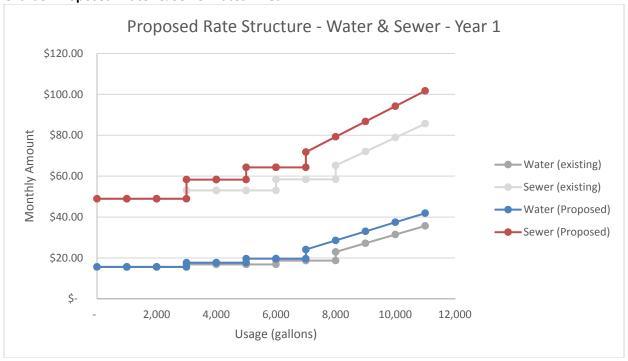
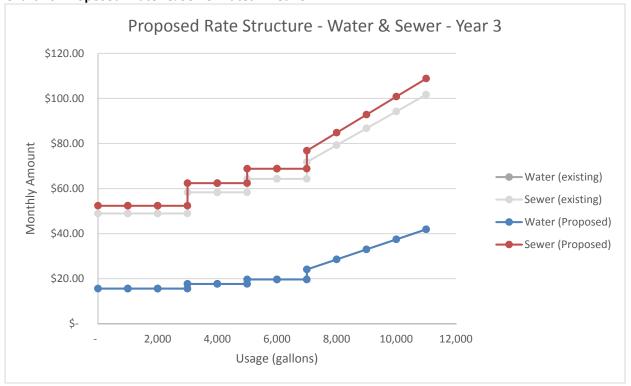
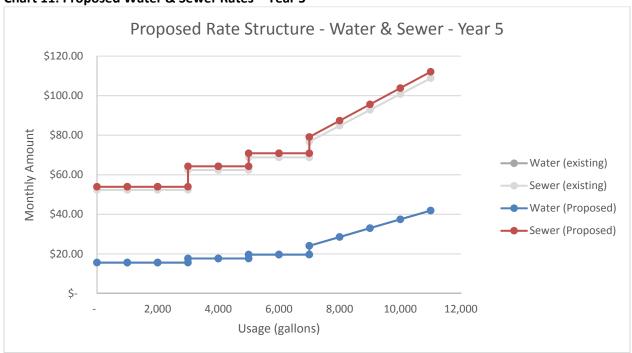


Chart 10: Proposed Water & Sewer Rates - Year 3







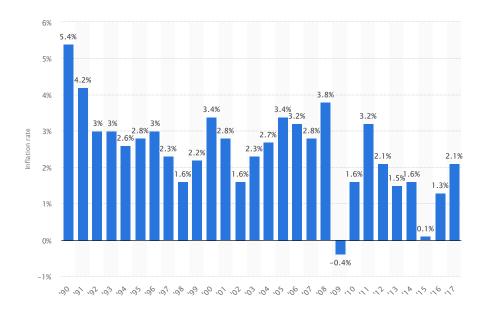
The Town's special connection charges must also be reviewed. The sewer debt obligations cannot be met with the assumption of 30 to 40 new connections each year. Using both the water and sewer special connection charges and having 40 new connections covers the debt obligation.

For capital improvements the Town should reserve approximately \$252,616 for the water system each year and \$155,000 for the sewer system each year. Funds can be allocated from monthly revenues and/or special connection charges.

APPENDIX A INFLATION RATE DATA SOURCES

Society > Economy > U.S.: average annual inflation rate 1990-2017

Annual inflation rate in the United States from 1990 to 2017



Data visualized by 💠 + a b | e a u About this statistic

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DESCRIPTION SOURCE

This statistic shows the ur rate in the U.S. from 1990 represents U.S. city average 1982-84. In economics, th of inflation, the rate of inc below case: consumer pri percentage rate of change rate of decrease in the pu approximately equal. In 2 percent compared to the GDP growth rate and U.S. information.

The monthly inflation rate be accessed here.

Inflation

Inflation is a fundamental average pair of socks cost 105 dollars the following) percent. This means the p dollar has decreased. The rate of inflation througho

The purchasing power is t has available funds to ma Index is published by The simplifies the purchasing Compared to Norway, wh was about 7.8 U.S. dollars have to pay 1.54 U.S. dolla

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Mid-Atlantic Home

Consumer Price Index Historical Tables for U.S. City Average

CONSUMER PRICE INDEX FOR ALL URBAN CONSUMERS (CPI-U) (not seasonally adjusted)

Mid-Atlantic Geography

ALL ITEMS						U.S. City	Average					
(1982-84=100)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Consumer Price Index												
2008	211.080	211.693	213.528	214.823	216.632	218.815	219.964	219.086	218.783	216.573	212.425	210.228
2009	211.143	212.193	212.709	213.240	213.856	215.693	215.351	215.834	215.969	216.177	216.330	215.949
2010	216.687	216.741	217.631	218.009	218.178	217.965	218.011	218.312	218.439	218.711	218.803	219.179
2011	220.223	221.309	223.467	224.906	225.964	225.722	225.922	226.545	226.889	226.421	226.230	225.672
2012	226.665	227.663	229.392	230.085	229.815	229.478	229.104	230.379	231.407	231.317	230.221	229.601
2013	230.280	232.166	232.773	232.531	232.945	233.504	233.596	233.877	234.149	233.546	233.069	233.049
2014	233.916	234.781	236.293	237.072	237.900	238.343	238.250	237.852	238.031	237.433	236.151	234.812
2015	233.707	234.722	236.119	236.599	237.805	238.638	238.654	238.316	237.945	237.838	237.336	236.525
2016	236.916	237.111	238.132	239.261	240.229	241.018	240.628	240.849	241.428	241.729	241.353	241.432
2017	242.839	243.603	243.801	244.524	244.733	244.955	244.786	245.519	246.819	246.663	246.669	246.524
2018	247.867	248.991	249.554	250.546	251.588							

Percent change from 12 months ago												
2008	4.3	4.0	4.0	3.9	4.2	5.0	5.6	5.4	4.9	3.7	1.1	0.1
2009	0.0	0.2	-0.4	-0.7	-1.3	-1.4	-2.1	-1.5	-1.3	-0.2	1.8	2.7
2010	2.6	2.1	2.3	2.2	2.0	1.1	1.2	1.1	1.1	1.2	1.1	1.5
2011	1.6	2.1	2.7	3.2	3.6	3.6	3.6	3.8	3.9	3.5	3.4	3.0
2012	2.9	2.9	2.7	2.3	1.7	1.7	1.4	1.7	2.0	2.2	1.8	1.7
2013	1.6	2.0	1.5	1.1	1.4	1.8	2.0	1.5	1.2	1.0	1.2	1.5
2014	1.6	1.1	1.5	2.0	2.1	2.1	2.0	1.7	1.7	1.7	1.3	0.8
2015	-0.1	0.0	-0.1	-0.2	0.0	0.1	0.2	0.2	0.0	0.2	0.5	0.7
2016	1.4	1.0	0.9	1.1	1.0	1.0	0.8	1.1	1.5	1.6	1.7	2.1
2017	2.5	2.7	2.4	2.2	1.9	1.6	1.7	1.9	2.2	2.0	2.2	2.1
2018	2.1	2.2	2.4	2.5	2.8	·						

CONSUMER PRICE INDEX FOR URBAN WAGE EARNERS AND CLERICAL WORKERS (CPI-W) (not seasonally adjusted)

ALL ITEMS		U.S. City Average										
(1982-84=100)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Consumer Price Index												
2008	206.744	207.254	209.147	210.698	212.788	215.223	216.304	215.247	214.935	212.182	207.296	204.813
2009	205.700	206.708	207.218	207.925	208.774	210.972	210.526	211.156	211.322	211.549	212.003	211.703
2010	212.568	212.544	213.525	213.958	214.124	213.839	213.898	214.205	214.306	214.623	214.750	215.262
2011	216.400	217.535	220.024	221.743	222.954	222.522	222.686	223.326	223.688	223.043	222.813	222.166
2012	223.216	224.317	226.304	227.012	226.600	226.036	225.568	227.056	228.184	227.974	226.595	225.889
2013	226.520	228.677	229.323	228.949	229.399	230.002	230.084	230.359	230.537	229.735	229.133	229.174
2014	230.040	230.871	232.560	233.443	234.216	234.702	234.525	234.030	234.170	233.229	231.551	229.909
2015	228.294	229.421	231.055	231.520	232.908	233.804	233.806	233.366	232.661	232.373	231.721	230.791
2016	231.061	230.972	232.209	233.438	234.436	235.289	234.771	234.904	235.495	235.732	235.215	235.390
2017	236.854	237.477	237.656	238.432	238.609	238.813	238.617	239.448	240.939	240.573	240.666	240.526
2018	241.919	242.988	243.463	244.607	245.770							
Percent change from 12 months ago												
2008	4.6	4.4	4.3	4.2	4.5	5.6	6.2	5.9	5.4	3.8	0.7	-0.5
2009	-0.5	-0.3	-0.9	-1.3	-1.9	-2.0	-2.7	-1.9	-1.7	-0.3	2.3	3.4
2010	3.3	2.8	3.0	2.9	2.6	1.4	1.6	1.4	1.4	1.5	1.3	1.7
2011	1.8	2.3	3.0	3.6	4.1	4.1	4.1	4.3	4.4	3.9	3.8	3.2
2012	3.1	3.1	2.9	2.4	1.6	1.6	1.3	1.7	2.0	2.2	1.7	1.7

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Source: Bureau of Labor Statistics, Employment Cost Index

Series Id: CIU10200000000000A

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Year	Qtr1	Qtr2	Qtr3	Qtr4
2008	3.2	3.2	3.1	2.7
2009	2.2	1.8	1.5	1.5
2010	1.5	1.6	1.5	1.6
2011	1.6	1.6	1.6	1.4
2012	1.7	1.7	1.7	1.7
2013	1.6	1.7	1.6	1.9
2014	1.6	1.8	2.1	2.1
2015	2.6	2.1	2.1	2.1
2016	2.0	2.5	2.4	2.3
2017	2.5	2.3	2.5	2.5
2018	2.7			

Series Id: CIU10300000000000A

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Year	Qtr1	Qtr2	Qtr3	Qtr4
2008	3.5	2.9	2.6	2.2
2009	2.0	1.8	1.5	1.5
2010	2.2	2.5	2.8	2.9
2011	3.0	3.6	3.2	3.2
2012	2.7	2.1	2.4	2.4
2013	2.4	2.2	2.2	2.2
2014	2.1	2.5	2.4	2.6

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PPI 5/17

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Municipa 235 230 Construction Cost Index 280 275 270 265 255 Consumer Price Index 250 245 240 235 Production Price Index 200 190

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APPENDIX B CURRENT TOWN USER RATES

RESOLUTION 2012-03

A RESOLUTION OF THE MAYOR AND COUNCIL OF THE TOWN OF BERLIN, TO ESTABLISH WATER, SEWER AND SANITATION USAGE RATES AND CONNECTION FEES PURSUANT TO THE AUTHORITY SET FORTH IN THE CODE OF THE TOWN OF BERLIN, MARYLAND.

DEFINITIONS

- CONNECTION CHARGES are designed to recoup only the cost of making individual
 connections from the water or wastewater mains in the street to the property line
 of an abutting lot and are due and payable at the time a request is made for service.
 In the case of new construction this fee is due and payable before a "CERTIFICATE OF
 OCCUPANCY" is issued.
- 2. **SPECIAL CONNECTION CHARGES** are designed to pay debt service for capital improvements and are due and payable at the time a request is made for service. In the case of new construction this fee is due and payable before a building permit is issued.
- 3. **EQUIVALENT DWELLING UNIT** The Equivalent Dwelling Unit (EDU) is the term used to describe the amount of water usage by a typical family during one twenty-four hour period. Maryland Department of the Environment has approved two hundred fifty gallons per day as the amount of water consumption for planning purposes for the Town of Berlin.
- 4. **READY TO SERVE CHARGE** is a charge based upon the number of EDU(s) applied to all lots or parcels of land (improved or unimproved) located within the Corporate Limits of the Town of Berlin for which water and/or wastewater service is available, but not being used. Worcester County requires the Town to reserve the appropriate number of EDU's for each lot to supply the property with the level of service necessary to meet the need of the intended use of the property as approved by the Town of Berlin Planning and Zoning Commission.

BE IT RESOLVED by the Mayor and Council of the Town of Berlin, Maryland that the following usage rates are hereby established:

1. Pursuant to Section 102-7 of the Code of the Town of Berlin, the Rates, Fees, and Terms and Conditions for water usage are hereby established:

WATER RATES

(a) For metered customers INSIDE of the Town limits the following monthly water rates will apply:

.,	Billing Effective <u>January 1</u>	Billing Effective <u>January 1</u>	Billing Effective <u>January 1</u>	Billing Effective January 1
Number of gallons	2010	2011	2012	2013
0 - 2000	\$14.00	\$14.98	\$15.28	\$15.59
3000 - 5000	\$15.12	\$16.18	\$16.50	\$16.83
6000 - 8000	\$16.80	\$17.98	\$18.34	\$18.70

Any water consumption over 8,000 gallons per month will be billed at the rate of per thousand gallons.

Billing	Billing	Billing	Billing
Effective	Effective	Effective	Effective
January 1	January 1	January 1	January 1
2010	2011	2012	2013
\$3.81	\$4.08	\$4.16	\$4.24

- (a) For non-residential metered customers holding an approved allocation agreement exceeding the EDU allocation for the property, the rates will be doubled that represented in the above paragraph as indicated in excess of 8000 gallons per month.
- (b) For metered customers being served OUTSIDE of the Town limits the rates will be doubled that represented in the above paragraph.
- (c) A "READY TO SERVE FEE" will be assessed based upon the number of EDU(s) assigned, to all non-metered parcels with service available within the Corporate Limits. This fee will be 50% of the current minimum water service rate. Should a customer request the removal of an existing water meter, to qualify for this class of service the customer must pay for the actual cost to remove the meter.
- (d) All applications for water service will be in the property owner's name. Billing will be sent to the property owner and the property owner will be responsible for all payments.

- (e) Temporary "SHUT OFF" Fee Requests for shutoffs, except for emergency reasons, must be made on an application form provided by the Town. Non-emergency disconnection requested prior to 4:00 P.M. on a business day will normally be performed the same day. Requests received after 4:00 P.M. will be honored on the next business day. In the case of a requested EMERGENCY DISCONNECT this documentation must be completed by the end of the next working day.
 - (1) There will be no charge for this service if it is provided during business hours.
 - (2) There will be a fee in the amount of \$50.00 assessed to provide this service during non-business hours.

(f) "TURN-ON" Fee:

- (1) There will be no charge for this service if it is provided during business hours.
- (2) There will be a fee in the amount of \$50.00 assessed to provide this service during non-business hours.
- (g) The Property Owner is responsible for water meter damage to include meter and pit unless otherwise determined by the Director of Water and Wastewater to be normal wear and tear.
 - If a water meter replacement is required, a "minimum" replacement charge, which includes all normal parts and labor of Two Hundred Fifty dollars (\$250.00) will be assessed.
- 2. Pursuant to Section 108-8 of the Code of the Town of Berlin, Maryland, the following Fees for water connection charges are hereby established:
 - (a) The Town will charge all class of customers a "CONNECTION CHARGE" to install the water service. This charge will include all costs necessary to establish the service to include labor and materials.
 - (b) SINGLE FAMILY DWELLING UNIT The "SPECIAL CONNECTION CHARGE" to the Municipal Water Distribution System will be three thousand six hundred dollars (\$3,600.00) for each equivalent dwelling units (EDU) for a grandfathered parcel which is currently paying a ready to serve fee and four thousand four hundred twenty five dollars (\$4,425.00)per equivalent dwelling unit (EDU) for all other parcels.

- (c) MULTI-FAMILY DWELLING UNIT The "SPECIAL CONNECTON CHARGE" to the Municipal Water Distribution System will be three thousand six hundred dollars (\$3,600.00) for each equivalent dwelling unit (EDU) for a grandfathered parcel which is currently paying a ready to serve fee and four thousand four hundred twenty five dollars (\$4,425.00) per equivalent dwelling unit (EDU) for all other parcels. This category includes condominiums, townhouses and apartments. One water meter will be required for each unit unless otherwise approved. Developers will be responsible for the extension of mains, services and installation of meter assemblies within the property. These costs are exclusive of the CONNECTION CHARGE.
- (d) NON DWELLING UNIT The "SPECIAL CONNECTION CHARGE" to the Municipal Water Distribution System will be determined by the Town of Berlin based upon the anticipated use of the property. The property owner will be assessed three thousand six hundred dollars (\$3,600.00) per equivalent dwelling unit (EDU) for a grandfathered parcel which is currently paying a ready to serve fee and four thousand four hundred twenty five dollars (\$4,425.00) per equivalent dwelling unit (EDU) for all other parcels. This category includes all business and commercial buildings, shopping centers, schools, restaurants and fast food establishments, Laundromats and all other Non Dwelling buildings. One water meter will be required for each unit unless otherwise approved. Developers will be responsible for the extension of mains, services and installation of meter assemblies within the property. These costs are exclusive of the Connection Fees. The Town will monitor water flow to the Non Dwelling unit for a period of twenty four months. If the flow exceeds the established EDU's (two hundred fifty gallons per day per EDU), assigned to the property the Non Dwelling unit will be assessed additional SPECIAL CONNECTION CHARGES as appropriate.
- (e) Although the Town of Berlin as a matter of practice does not extend its water mains beyond the corporate limits, in the event this situation occurs the property owner will be assessed twice the normal connection charge and the special connection charge.
- (f) In the event a customer modifies his property to a greater water use then the current service the Town will re-compute the SPECIAL CONNECTION CHARGES stated above with a credit given for the pre-existing condition.
- (g) In the event the water meter was removed and sewer service abandoned prior to July 1, 2010, a Special Connection fee will not be assessed in the case of a reconnection, subject to sufficient proof of prior connection by the property owner and approval by the Mayor and Council.

SEWER RATES

- 3. Pursuant to Section 86-16 of the Code of the Town of Berlin, the Rates, Fees, and Terms and Conditions for sewer usage are hereby established.
 - (a) For metered customers INSIDE of the Town limits the following monthly sewer rates shall apply and be effective as of July 1, 2011:

		Billing Effective <u>July 1</u>	Billing Effective <u>July 1</u>	Billing Effective <u>July 1</u>	Billing Effective <u>July 1</u>
Number of Gallons	2010	2011	2012	2013	2014
0 - 2000	\$ 38.34	\$40.26	\$42.27	\$46.60	\$48.93
3000 - 5000	\$ 41.54	\$43.62	\$45.80	\$50.49	\$53.01
6000 - 8000	\$ 45.80	\$48.09	\$50.49	\$55.67	\$58.45

Any wastewater usage over 8,000 gallons per month will be billed effective July 1, 2011 at the rate per thousand gallons.

	Billing Effective <u>July 1</u>	Billing Effective <u>July 1</u>	Billing Effective <u>July 1</u>	Billing Effective <u>July1</u>
2010	2011	2012	2013	2014
\$5.33	\$5.60	\$5.88	\$6.48	\$6.80

- (b) For metered customers being served OUTSIDE of the Town limits the rates will be doubled that represented in the above paragraph.
- (c) A "READY TO SERVE FEE" will be assessed based upon the number of assigned EDU(s) on all Non-metered parcels within the Corporate limits. This fee will be 50% of the current minimum sewer rate.
- (d) All applications for sewer service will be in the property owner's name. Billing will be sent to the property owner and the property owner will be responsible for all payments.

- 4. Pursuant to Section 86-17 of the Code of the Town of Berlin, the following Fees for sewer CONNECTION CHARGES are hereby established:
 - (a) The Town will charge all class of customers a "CONNECTION CHARGE" to install the wastewater service. This charge will include all costs necessary to establish the service to include labor and materials.
 - (b) SINGLE FAMILY DWELLING UNIT The SPECIAL CONNECTION CHARGE to the Municipal Wastewater Collection System will be eight thousand three hundred thirty eight dollars (\$8,338.00) per EDU for a grandfathered parcel which is currently paying a ready to serve fee and twelve-thousand two hundred sixty one dollars (\$12,261.00) per EDU for all other parcels.
 - (c) MULTI-FAMILY DWELLING UNIT The SPECIAL CONNECTION CHARGE to the Municipal Wastewater Collection System will be eight thousand three hundred thirty eight dollars (\$8,338.00) per EDU for a grandfathered parcel which is currently paying a ready to serve fee and twelve thousand two hundred sixty one dollars (\$12,261.00) per EDU for all other parcels. This category includes condominiums, townhouses and apartments. Developers will be responsible for the extension of mains, services and clean outs within the property. These costs are exclusive of the CONNECTION CHARGE.
 - (d) NON DWELLING UNIT The SPECIAL CONNECTION CHARGE to Municipal Wastewater Collection system will be determined by the Town of Berlin based upon the anticipated use of the property. The property owner will be assessed eight thousand three hundred thirty eight dollars (\$8,338.00) per equivalent dwelling unit (EDU) for a grandfathered parcel which is currently paying a ready to serve fee and twelve thousand two hundred sixty one dollars (\$12,261.00) per equivalent dwelling unit (EDU) for all other parcels. This category includes all business and commercial buildings, shopping centers, schools, restaurants and fast food establishments, laudromats and all other Non Dwelling buildings. Developers will be responsible for the extension of mains, services, and clean outs within the property. These costs are exclusive of the CONNECTION CHARGE. The Town will monitor wastewater flow from the Non Dwelling Unit for a period of twenty four months. If the flow exceeds the established EDU's (two hundred fifty gallons per day per EDU), as assigned to the property, the Non Dwelling unit will be assessed additional SPECIAL CONNECTION CHARGES as applicable.

- (e) Although the Town of Berlin as a matter of practice does not extend its Wastewater collection system beyond the corporate limits, in the event this situation occurs, the property owner will be assessed twice the normal SPECIAL CONNECTION CHARGES.
- (f) In the event a customer modifies his property to a greater waste-water use then the current service the Town will re-compute the SPECIAL CONNECTION CHARGES as stated above with a credit given for the pre-existing condition.
- 5. Hydrant Permit: Pursuant to Section 102-10 of the Code of the Town of Berlin, the Rate and Terms of hydrant use is hereby established:
 - (a) \$50.00 permit application Fee, plus \$15.00 + \$3.81 meter maintenance per 1,000 gallons of usage, plus all terms of the permit applications must be met.
 - (b) A \$200.00 dollar fine, plus all costs of service and/or repair may be imposed upon the property owner for any unauthorized use of and/or tampering with a Town of Berlin water system hydrant, shut-off valve or meter.
- 6. Swimming Pool: Pursuant to Section 102-9 of the Code of the Town of Berlin, the Rate and term of swimming pools is hereby established:
 - Swimming pool owners may request the Town of Berlin reduce their sewer system charge by that amount of metered water used to fill their swimming pool. The Town must be notified prior to the filling of the pool using the customers installed water meter. The sewer charge correction will be made at the current Rate of \$5.00 per 1,000 gallons, and a \$20.00 service fee will normally appear on the next customer's monthly utility bill. This credit is available only once each calendar year unless otherwise approved by the Mayor and Council.
- 7. Septage Treatment Rates: A "Septage Treatment" Rate of .06 cents per gallon is hereby established effective July 1, 2011. The GENERAL Terms and Conditions of the Town of Berlin's acceptance of "Septage Treatment" are as follows:
 - (a) All septage haulers must be approved by the Wastewater Superintendent prior to Berlin acceptance of septage for treatment.
 - (b) All septage haulers must comply to ALL of the Berlin Wastewater Departments DETAILED "Terms and Conditions" for acceptance of septage for treatment.

- (c) The Town of Berlin retains the right to terminate acceptance of septage for treatment upon discovery of any violation of its detailed "Terms and Conditions", and for non-payment of its treatment Fee within 60 days of its invoice date.
- (d) A Surcharge of \$200.00 per shift is established for the acceptance of septage for treatment outside of normal work hours.
- (e) A one and one-half percent/month (1.5%) late charge shall be assessed on septage treatment charges more than 30 days in arrears.
- 8. Pursuant to Berlin Charter Article –X, Section C10-1.F; and Chapter 86-19.B, of the Code of the Town of Berlin, Berlin hereby establishes a "Laboratory Testing Service", as per:
 - (a) Establishes a Testing program that meets all State and Federal requirements; and
 - (b) Establishes the Senior Laboratory Technician, Laboratory Technician, and Assistant Laboratory Technician job duties & responsibilities, qualifications, and training standards; and
 - (c) Establishes a list of Berlin's "Laboratory Testing" services and a Fee Schedule for Berlin's Laboratory Tests; and
 - (d) Establishes a set of detailed "Terms and Conditions" for the Administration of the Testing Program; and
 - (e) Berlin retains the right to terminate its "Testing Services" upon violation of any provision of its Testing Program.
- 9. The Berlin Mayor and Council hereby adopt "Design Parameters, Standard Specifications and Details for Installation of Water & Sewer Utilities and roadway Construction Projects", as more specifically set forth in the booklet compiled by the Consulting Engineering Firm of Davis, Bowen and Friedel, dated January 28, 1991, and revised dated January 1999, and as those Standards may be duly amended from time to time.

ADOPTED THIS 26^h DAY OF 800 , 2012 BY THE MAYOR AND COUNCIL OF THE TOWN OF BERLIN, MARYLAND BY THE AFFIRMATIVE VOTE OF 800 TO 800 OPPOSED, WITH 800 ABSTAINING. 1600 Absent
BY: Wel.
WILLIAM GEE WILLIAMS, III, MAYOR
BY: El Gull Son
ELROY BRITTINGHAM, SR.) COUNCIL VICE PRESIDENT
ATTEST:
ANTHONY J. CARSON, JR. TOWN ADMINISTRATOR



Town Administrator

MOTION OF THE MAYOR AND COUNCIL 2019-06

TO COASTAL SITE WORKS, LLC FOR T	INCIL OF THE TOWN OF BERLIN AWARDING A CONTRACTIVE DEMOLITION OF SEVEN SMALL BUILDINGS AND THIN AMOUNT NOT TO EXCEED \$124,000.
	, 2019 BY THE MAYOR AND COUNCIL OF THE TOWN ATIVE VOTE OF TOOPPOSED, WITH NT.
	Elroy Brittingham, Sr. Vice President
Approved thisday of	, 2019 by the Mayor of the Town of Berlin.
	Wm. Gee Williams, III, Mayor
ATTEST:	
Laura Allen	



STAFF REPORT

TO:

Mayor and Members of the Town Council

FROM:

Project Coordinator David Deutsch

VIA:

Town Administrator Laura Alle

MEETING DATE:

Monday, March 11, 2019

SUBJECT:

Demolition Contract Award Recommendation

RECOMMENDATION

Staff recommends the Town Council award a contract to Coastal Site Works, LLC in the amount of \$124,000 for the demolition of seven small buildings and the digester at Berlin Falls Park.

EXECUTIVE SUMMARY

In November 2018 an Invitation to Bid was issued for the demolition of seven small buildings at Berlin Falls Park, along with the digester on site which was part of the Tyson wastewater process.

FISCAL IMPACT

Coastal Site Works, LLC

Main Bid (7 buildings)

Digester

Total

Ocean City, MD

\$92,000

\$32,000

\$124,000

Lindstrom Excavating, Inc.

Worton, MD

\$232,000

\$264,000

\$496,000

BACKGROUND

Representatives from six firms attended an on-site pre-bid meeting on November 29, 2018. Contractors raised several questions, which caused us to reschedule the bid opening to February 8, 2019 from the original date in December. All questions were answered, and the responses were posted on the Town website.

ANALYSIS

The Coastal Site Works' references are positive, including a helpful report from staff at the Town of Ocean City. The contractor is prepared to begin the project one to two weeks after the contract is signed and all paperwork is completed. The project is expected to last thirty working days. Staff will coordinate the schedule with the contractor to avoid conflicts with any park activities.

CONCLUSION

Sufficient funds exist in the Berlin Falls Park account, and therefore it is recommended that a contract be awarded to Coastal Site Works, LLC in the amount of \$124,000 for the demolition of seven small buildings and the digester at Berlin Falls Park.

ATTACHMENTS

- Bid Documents
- Building Photos

9748 Stephen Decatur Hwy Suite 200 Ocean City, MD 21842

Federal Tax ID# 83-1435177

COST PROPOSAL

Lump sum bid for completion of proje	ct as described:	s 92,000
Spell out the bid amount: <u>NINYTU</u>	two thousand	dollars

Add/Alternate Bid Item

The Town requests a separate fee proposal for the demolition and removal of the 20 x 20-foot diameter wastewater clarifier on the site. The $20 \times 10'$ foot splitter box next to the clarifier needs to be removed also.

Cost for demolition/removal of clarifier + splitter box

Spell out add/alternate bid price: thirty two thousand dollars

Overall project pricing will determine whether the Town selects the Add/Alternate for inclusion in the contract.

Proposed Subcontractors:

Individual/Firm Name	Address	Proposed work to be completed
	9748 styphen decator highway west ocean	demo of building over water
RCCCT Transportation	city mary and 21851	Haviingana disposure of concrete
Goodia HIII voil	9539 Goodie Hill roga berlin maryland 21811	roll off rental
off service	deriin maryiyna Lisii	
		,
	,	

Please attach additional sheet or continue list on reverse if necessary.

SIGNATURES

I, the undersigned, am an authorized agent of the firm listed below and am authorized to submit the attached Cost Proposal for the RFP as indicated above. I certify that all information included herein is true and correct to the best of my knowledge. I further acknowledge the conditions and requirements expressed in the RFP and the agreement to adhere to same.

By my signature below, I also certify that pricing shall be guaranteed for a minimum of 60 days following the deadline as indicated in the RFP.

Firm Name: COGSTAL SITE WOLKS 11C	
Address: 9748 Stephen Decatur Han	Way
City, State Zip: OC CAN CITY, MAYUANA 1	811
Phone: 410 390-1516	
Signature:	Date: FRONVARY 7th 2019
Printed Name: Dtan Strawpy lagt	

Federal Tax ID# 83-1435177

List of References

1. Frontier Town Camp Ground-

8428 Stephen Decatur Highway

Berlin MD 21811

Contact- Mike Johnson 865-898-8383

Description of Work- Demolition of Water Park

2. Town of Ocean City

301 Baltimore Avenue

Ocean City MD 21842

Contact- Terry McGean 410-289-8780

Description of Work- Demolition of Dorchester Street Bath Houses

3. Nolan Enterprises

Fairfield Avenue

Baltimore MD 21201

Contact- Matt Nolan 443-909-6633

Description of Work- Demolition of Four Story Warehouse

Thank you,

Dean Strawbridge

9748 Stephen Decatur Hwy, Unit 200

Ocean City, MD 21842

COST PROPOSAL	
Lump sum bid for completion of project as described:	\$ 232,000
Spell out the bid amount: Two hundred thirty two thousand dollars and	d zero cents
Add/Alternate Bid Item	
The Town requests a separate fee proposal for the demolition and remove wastewater clarifier on the site. The 20 x 10' foot splitter box next to the also.	
Cost for demolition/removal of clarifier + splitter box	<u>\$ 264,000</u>
Spell out add/alternate bid price: Two hundred sixty four thou	sand dollars and zero cents
Overall project pricing will determine whether the Town selects the Add/Alternat	e for inclusion in the contract.

Proposed Subcontractors:

Individual/Firm Name	Address	Proposed work to be completed
N/A		
	<u>.</u>	
		· ·

Please attach additional sheet or continue list on reverse if necessary.

SIGNATURES

I, the undersigned, am an authorized agent of the firm listed below and am authorized to submit the attached Cost Proposal for the RFP as indicated above. I certify that all information included herein is true and correct to the best of my knowledge. I further acknowledge the conditions and requirements expressed in the RFP and the agreement to adhere to same.

By my signature below, I also certify that pricing shall be guaranteed for a minimum of 60 days following the deadline as indicated in the RFP.

Firm Name: Lindstrom Excavating Contractors, Inc.	
Address: 25820 Still Pond Neck Road	
City, State Zip: Worton, Maryland 21678	
Phone: 410-778-6344	
Signature:	Date: 2/8/18
Duane Lindstrom, President	

State of Ullargiana LINDSTROM EXCAVATING CONTRAINC 15820 STIEL PONIS NECK RD WORTON MD 21678 14345966 90 County 14599232 03752838 LINDSTROM BY CAVATING CONTRING 25820 SELL PONDINGER RE WORTON (200) 21678 THEOLOGIE CONSTRUCTION FIRM (NOT FOR HOME AMPROYEMENT) DATE OF RESULT AND DAY YES 15:00 MONTHE PAID ISSUING FEBS 2:00 THIS LICEUSE MUST BE PUBLICLY INSPLANTO AND EXEMES ON APRIL 30, 2019 17.00 MARK MUMFORD, CLERK OF CIRCUIT COURT 103 N. GROSS STREET CHENTER TOWN, MARY LAND 21620 MOZ

LINDSTROM EXCAVATING CONTRACTORS, INC.

25820 Still Pond Neck Road Worton, Maryland 21678 410.778.6344 Office 410.778.0477 Fax

Email: Lindexc@aol.com

Website: http://lindstromexcavatingcontractors.com

Reference List for RFP 2018-01 Demolition and Removal Services

1) Gillespie Precast, LLC's Old Campbell's Soup Plant Demolition & Crushing Project, located in Chestertown, Maryland

Contact: Mr. Jim Gillespie Gillespie Precast, LLC 102 Brickyard Lane

Chestertown, Maryland 21620 Office: 410-778-0940

Type of Work: Demolition of old Campbell's Soup Plant & Property, located on Rt. 291 in

Chestertown

Owner: Gillespie Precast, LLC

Work Completed: Commenced work in January 2013 was completed October 2013

Amount of Contract: \$200,000.00

2) Demo of old WWTP in Queenstown, MD

Contact: Bradford Smith Wickersham Construction Skipjack Cove Lane, Queenstown, MD Office: 717-397-8282

Type of work: Demolition and removal of all existing plant structures and site work.

Owner: Wickersham Construction Work Completed: 2014-2015
Amount of Contract: \$63,846

3) Forrest Avenue Demo in Dover DE

Contact: Barry Wolfgang

City of Dover De Office: 302-674-7563

Type of Work: Demolition of two structures located on 1124/1128 Forrest Ave in Dover DE.

Owner: City of Dover DE
Work Completed: March 2016
Amount contracted: \$24,800



LINDSTROM EXCAVATING CONTRACTORS, INC. 25820 STILL POND NECK ROAD

WORTON, MARYLAND 21678 OFFICE 410.778.6344 FAX 410.778.0477

EMAIL: Lindexc@aol.com

WEBSITE: http://www.lindstromexcavatingcontractors.com

Resumes of Key Personnel – EXHIBIT E

Duane D. Lindstrom, President:

Education: 1982 Graduated from Salisbury University, Salisbury, Maryland - Bachelor's Degree in Science

Work Experience: 1977 to Present - Lindstrom Excavating Contractors, Inc. - President/Project Engineer/Estimator

Duties: Responsible for all facets of the corporation - Over 32 years experience in Sitework and Shore Line Construction using all types of heavy equipment.

1997 to Present - Charley Frank, Inc. - Folcroft, PA - Vice President/Construction Manager/Estimator

Barry A. Davidson, Foreman

601 Higman Mill Road, Sudlersville, Maryland 21668, Cell: 302-363-1816

Education: 1977 Graduated from Kent County High School, Worton, Maryland w/Concentration in Welding & Agricultural Leadership

Work Experience: 1982 to Present - Lindstrom Excavating Contractors, Inc. - Superintendent/Safety Technician/Heavy Equipment Operator/CDL Driver Duties: Supervises all field personnel; Operates all heavy equipment; Responsible for Safety on the job; and Performs routine maintenance on equipment and commercial vehicles.

1977 to 1982 - Davidson Repair Shop, Sudlersville, Maryland - Off-Road Vehicle Mechanic

Training: 11/2013 - Certified in Standard First Aid & CPR

2011 - Healthcare Provider CPR & Standard First Aid

2009 - OSHA Safety Training/30 hr. class & Laser Equipment Operator Training, Class 1 & 2 Lasers

2007 - Sediment & Erosion Control Card for the State of Delaware

2005 - OSHA Confined Space Training

Michael A. Branham, Foreman

3311 Church Hill Road, Centreville, Maryland 21617, Cell: 410-708-3528

Education: 1983 Graduated from Queen Anne's County High School, Centreville, Maryland

1994 - 2000 Wor-Wic College, Salisbury, Maryland - Majored in Law Enforcement

Work Experience: 2001 to Present - Lindstrom Excavating Contractors, Inc. - Superintendent/Quality Control Manager/Safety

Technician/Heavy Equipment Operator/CDL Driver

Duties: Supervises all field personnel; Operates all heavy equipment; Responsible for Safety and Quality Control on the job; and Performs routine maintenance on equipment and commercial vehicles.

1995 - 2001 Queen Anne's County Sheriff's Department, Centreville, Maryland - Sergeant/Assistant Patrol Commander

1985 - 1995 Lindstrom Excavating Contractors, Inc., Worton, Maryland - Superintendent/Heavy Equipment Operator/CDL Driver

1983 - 1995 Queen Anne's County Sheriff's Department, Centreville, Maryland - Deputy

Training: 11/2013 - 11/2015 - Certified in Standard First Aid & CPR

6/2013 - 7/2016 - Sediment & Erosion Control Certification Program (yellow card expires 7/23/2016 for MD)

2011 - Healthcare Provider CPR & Standard First Aid

2010 - Sediment & Erosion Control Certification Program (green & yellow cards for MD)

2009 - OSHA Safety Training/30 hr. class & Laser Equipment Operator Training, Class 1 & 2 Lasers

1994 - 2002 - Trained all over the Country for Law Enforcement, including EMT Training

James B. Branham, Foreman

2470 Duhamel Corner Road, Sudlersville, Maryland 21668, Cell: 410-708-3859

Education: 1986 Graduated from Queen Anne's County High School, Centreville, Maryland

Work Experience: 1993 to Present - Lindstrom Excavating Contractors, Inc. - Superintendent/Safety Technician/ Certified Welder/Heavy Equipment Operator/CDL Driver/Licensed Septic System Installer

Duties: Supervises all field personnel; Operates all heavy equipment; Responsible for Safety and Quality Control on the job; and Performs routine maintenance on equipment and commercial vehicles.

1988 - 1993 Bran-Lins Diesel, Sudlersville, Maryland - Owner/Certified Diesel Technician

1986 - 1988 Chesapeake Diesel, Chestertown, Maryland - Certified Diesel Technician

1984 - 1986 Tuck Davidson, Church Hill, Maryland - Heavy Equipment Operator/ Diesel Technician

Training: 11/2013 - 11/2015 - Certified in Standard First Aid & CPR

5/2013 - Hazardous Waste Operations & Emergency Response - Supervisor Level - annual 8 hr. refresher training

2012 - Hazardous Waste Operations & Emergency Response - Supervisor Level - 48 hr. training

2009 - 2011 - Healthcare Provider CPR & Standard First Aid 1985 - Red Cross Certified in CPR & First Aid

2009 - OSHA Safety Training - 30 hr. class & Laser Equipment Operator Training, Class 1 & 2 Lasers

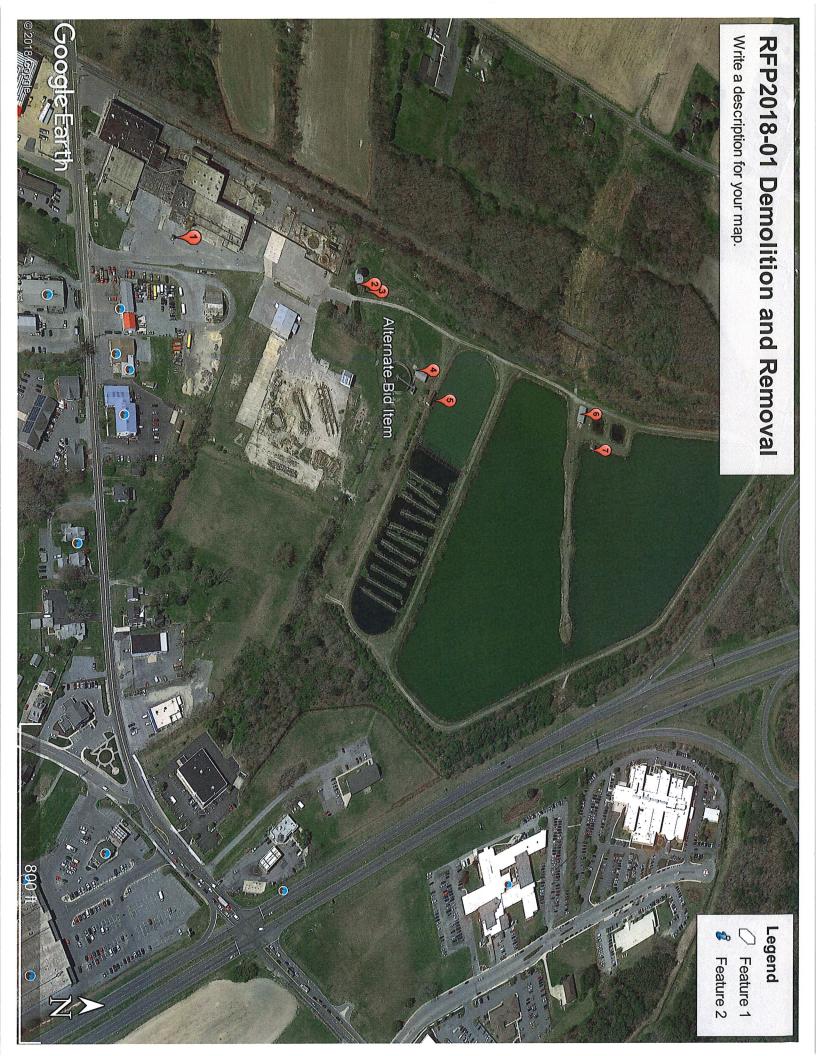
2007 - Certification in Welding

LEC Equipment List			Updated: 9/19/18				
Equipment	Abriviatid Year		Year Purchased	Serial #			
	1				-		
Hitachi EX230 I C-5	77	2000	PUUC	ANTAOOSA	+	+	1
Hitachi EX200 Zaxis (GPS Capable)	E-2	2003	2005	SHFF00AK310119		-	
Hitachi ZX330 LC (GPS Capable)	2	2004	2007	11CM1HH00E00032411			
Hitachi 450LC ZX (GPS Capable)	7.7	2005	2009	FF016JQ011420			,
John Deere 992ELC	E-5	1996	2010	FF992EXD06276			
Hitachi Zx330 (Long Reach Capable)	р Б	2004	2011	1HHH032410			
Hitachi ZX85 USB-3	E-7	2011	2013	HCM1P700P00081755			
John Deere 85	F.8		2014				
Cat EX235D	E-9	1993		81)00321			
Hitachi 470	E-10	2012	2016	HCMJAA70C00030077			
Hitachi ZX350LC-6	E-11	2015	2018	1FFDDR70PFF940042			
Bulldozers	В						
ohn Deere 700J	B-2	2005	2005	T0700JX119644	~		
Cat D-3K LGP (GPS Capable)	显	2008	2012	CATOOD6KELLLO0249			
John Deere 850 WLT	B-4	2005	2017				· ii.
Loaders	F						
Cat 953 Track Loader	1-1	1983	1986	78Y00854			
Kawasaki 70ZV	L-2	2006	2006	70C4-5006			
Cat 938G	L-4	1998	2010	6WS01262			
Kawasaki 652V	L-S	2001	2011	65C3-4758			
JCB 409	L-6		2015				
Cat 928	\L-7	1990	2016	5SD01124			
Kawasaki 67	- %	2016	2016				
Cat 938G	6-1	_	2016				
Off Road Trucks	0						
John Deere 250D		2007	2015	dw250dt611752			
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14 2018	Machine Unit 3 (earth link) G-14
12 8317	aser 1 (Spectra Precision) G-12
11 2012 1969j006srn	Machine Unit 2 (Screen) G-11
10 2012 (2169j510sp) (2159j524sp)	Machine Unit 2 (pair of antennas) G-10
9 · 2016 0636j993sw	Machine unit 1 (Screen) G-9
2016	Machine unit 1 (pair of antennas) G-8
2016	Data collector 2 G-7
5 2015	Data collector 1 G-6





Building 1: Near front of property 10' X 8' concrete block



Building 2: Near water tank. 16' X 13' 6" plus 6' 8" extension connecting to water tank.



Building 3: Near water tank 18' X 10'



Building 4: Near concrete digester. 39' X 20' 1"



Building 5: On top of small hill. 42' X 14' 10"



Building 6: 49' 10" X 28' 9"



Building 7: On Pond. 20' X 13' 8" plus 6' X 20" overhang over water.

Alternate Bid item as described on page 3









GENERAL PERMIT FOR STORMWATER ASSOCIATED WITH CONSTRUCTION ACTIVITY

State Discharge Permit Number:

MDRCX03YC

Effective Date: 8/16/2018

Expiration Date: 12/31/2019

NOTE: If site work is complete per Part II. I. prior to the expiration date, the permittee must submit a Notice of Termination and terminate the permit.

Pursuant to the provisions of Title 9 of the Environment Article, Annotated Code of Maryland, and regulations promulgated thereunder, and the provisions of the Clean Water Act, 33 U.S.C., Section 1251 et. seq., and implementing regulations 40 CFR Parts 122, 123, 124 and 125, the Department of the Environment hereby establishes conditions and requirements pertinent to stormwater associated with construction activity at the site described below and authorizes:

Town of Berlin 10 William Street Berlin, Maryland 21811

TO DISCHARGE STORMWATER FROM:

Berlin Falls Park - E&SC Plans for Selective Building Demolition

construction project on 1.12 acres

at property located at Entrance located on the North Side of the intersection of Graham Ave. and Old Ocean City Blvd., 9334 Old Ocean City Blvd., Berlin, Maryland 21811

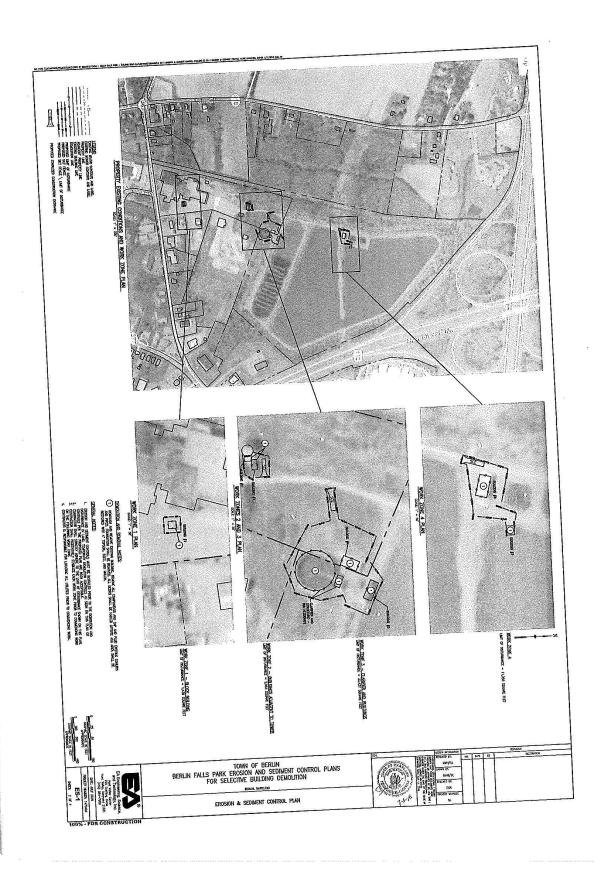
If the current erosion and sediment control plan approval covers only part of the entire site covered by this permit, this permit does not authorize discharges from the other portions of the site until the appropriate erosion and sediment control approval authority approves the erosion and sediment control plan for those portions.

Surface waters -- 02130105 Kitts Branch to Newport Bay

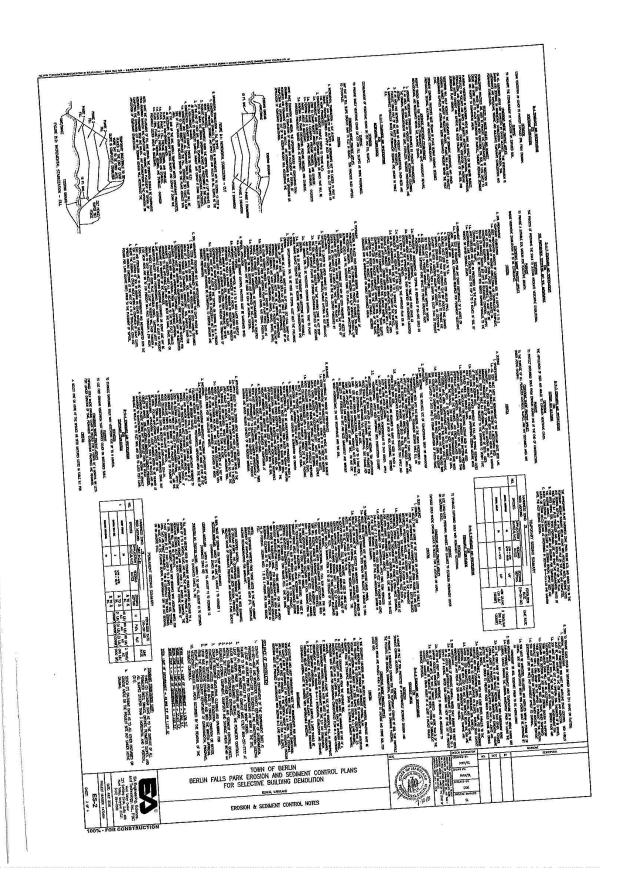
which is

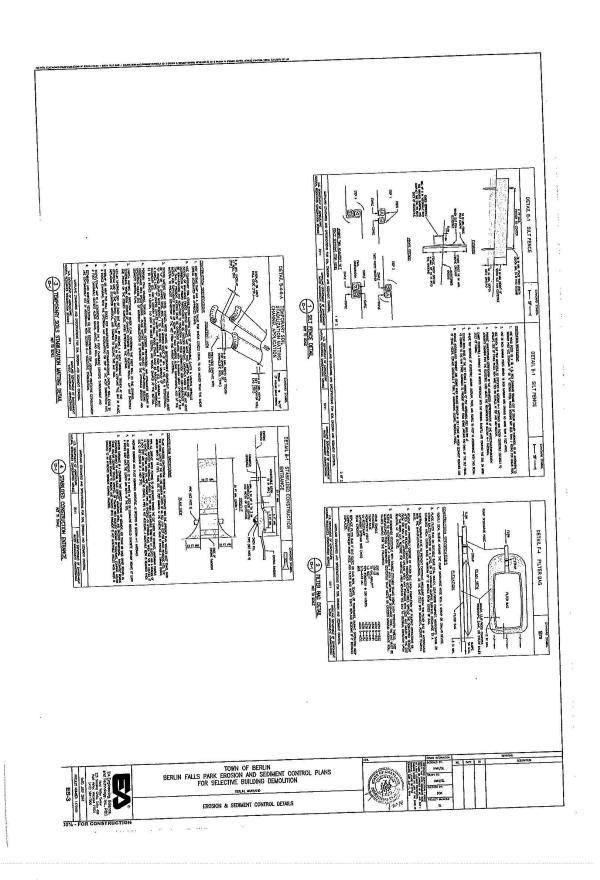
Waters protected for Water Contact Recreation, Fishing, and Protection of Aquatic Life and Wildlife

in accordance with the 2014 General Permit. The vicinity map submitted with the Notice of Intent is considered incorporated herein and made a part hereof.



Page **5** of **8**







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which is

Waters protected for Water Contact Recreation, Fishing, and Protection of Aquatic Life and Wildlife

in accordance with the 2014 General Permit. The vicinity map submitted with the Notice of Intent is considered incorporated herein and made a part hereof.



MOTION OF THE MAYOR AND COUNCIL 2019-07

A MOTION OF THE MAYOR AND COUNCIL OF THE TOWN OF BERLIN TO APPROVE THE FY 20 PROGRAM OPEN SPACE ANNUAL DEVELOPMENT PROGRAM AS PRESENTED.

APPROVED THIS ____ DAY OF ______, 2019 BY THE MAYOR AND COUNCIL OF THE TOWN OF BERLIN, MARYLAND BY AFFIRMATIVE VOTE OF _____ TO _____OPPOSED, WITH ____ABSTAINING.

Elroy Brittingham, Sr. Vice President

Approved this ____ day of ______, 2019 by the Mayor of the Town of Berlin.

Wm. Gee Williams, III, Mayor

ATTEST: _______

Town Administrator

PROGRAM OPEN SPACE ANNUAL PROGRAM FOR DEVELOPMENT FISCAL YEAR 2019

Source of Funds (for Annual Program Only)

	\$321,500	\$33,000	\$354,500					TOTALS
	\$45,000	\$5,000	\$50,000	+/5		hood park	Development of area into neighborhood park	
	\$9,000	\$1,000	\$10,000			improvements	Development of complete specs for improvements	
				+/5	Parcel 1629	Map 300	John Howard Burbage	4
					receptacles, etc.)	cnic tables, waste	Purchase of amenities (benches, picnic tables, waste receptacles, etc.)	
	\$40,500	\$4,500	\$45,000	70 +/-	Parcels 52; 410; 57	Map 25	Berlin Falls Park	3
	\$121,500	\$13,500	\$135,000	<.5			Purchase and Installation of Pre- fabricated Permanent Restroom	
					Parcel 873	Map 302	Stephen Decatur Park:	2
	\$105,500	\$9,000	\$114,500	ć			Purchase and Installation of Lighting for Basketball Courts (application pending with Community Parks and Playgrounds)	
					Parcel 0692	Map 307	Dr. William Henry Park:	1
								BERLIN
<u>Federal</u>	State(POS Local Funds)	<u>Local</u>	<u>Total</u>	Acreage Project	<u>otion</u>	Project Descrip	Project Name, Project Description	Sponsor